

Last updated – November 1, 2025

For clients that have an active MSA and service attachment with Ariento.

Current Client Discounted Rate Card		
Category	Remote Rate (per hour)	On Site Rate (per hour)
Technician I/ Specialist I/ Representative I	\$79.69	\$ 99.61
Technician II (Lead)/ Specialist II (Lead)/ Representative II (Lead)	\$116.88	\$ 146.09
Technician III (Senior)/ Specialist III (Senior)/ Representative III (Senior)	\$154.06	\$ 192.58
Analyst I/ Associate I/ Consultant I	\$143.44	\$ 179.30
Analyst II/ Associate II/ Consultant II (Lead)	\$164.69	\$ 205.86
Analyst III/ Associate III/ Consultant III (Senior)	\$191	\$ 239.06
Analyst IV	\$228.44	\$ 285.55
Analyst V	\$249.69	\$ 312.11
Engineer I	\$191	\$ 239.06
Engineer II	\$239.06	\$ 298.83
Engineer III	\$298.83	\$ 373.54
Engineer IV	\$345.31	\$ 431.64
Engineer V	\$451.56	\$ 564.45
Engineer VI	\$557.81	\$ 697.27
Manager I	\$228.44	\$ 285.55
Manager II (Senior)	\$289.69	\$ 362.11
Director I	\$342.19	\$ 427.73
Director II (Senior)	\$392.88	\$ 491.09
VP I	\$499.56	\$ 624.45
VP II (Senior)	\$557.81	\$ 697.27

*Travel time for On Site visits is charged at .25x rate card.

**After hours work charged at 1.5x rate card.

***Emergency (<15 business days notice) services charged at 2x rate card.